



REPLY TO
ATTENTION OF

DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION LOGISTICS AND TECHNOLOGY
103 ARMY PENTAGON
WASHINGTON DC 20310-0103

SAAL-PA

03 FEB 2000

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Mandatory Posting of Solicitations to the Army Single Face to Industry (ASFI) Web Site

Recently, the Army contracting community has been working towards making the Army paperless. Now, we need to improve the efficiency and effectiveness of business exchanges with our internal and external customers. One such instance is in the use of the Army's Single Face to Industry (ASFI) (<http://acquisition.army.mil/>).

ASFI provides our industry partners with a single Army entry point and a simplified method for conducting new business opportunity searches. Recently enhanced, the ASFI can now accept secure submission of non-complex vendor responses electronically through the World Wide Web.

I want to ensure that all of the Army contracting offices are using ASFI because it provides industry with a single Army view and sends data to the Department of Defense (DoD) Business Opportunities website (<http://www.dodbusopps.com/>). Consequently, vendor search capabilities improve across the entire DoD, and we move closer to the common goal for a single federal point of entry.

Therefore, I am directing that all contracting offices take the appropriate actions to post solicitations to the ASFI no later than May 1, 2000. I also request that you encourage your industry partners to register in ASFI for submission of proposals via the secure bid response system.

Please notify Ms. Jodi Santamaria upon completion of this directive at DSN 761-5409 or via e-mail at jodi.santamaria@sarda.army.mil. Mr. Lee Kumbar may be contacted at DSN 767-8349 or via e-mail at lkumbar@hqamc.army.mil for technical assistance with the deployment and implementation of the ASFI posting process.

Kenneth J. Oscar
Deputy Assistant Secretary of the Army
(Procurement)



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